

East Surrey Improvement Partnership

- Case Study -

Working on the behalf of the East Surrey Improvement Partnership (ESIP), this consists of Mole Valley District Council, Tandridge District Council and Reigate & Banstead Borough Council. Adit has recently completed a procurement exercise and subsequently entered into a contract with ntl: Telewest for the provision of an Ethernet VPN to 3 principle sites. The EtherVPN is a multi-site service platform that provides Ethernet connections between many locations enabling Local Area Networks to be interconnected at speeds up to 1Gbs. The Partnership benefited by using the resources of Adit to undertake the procurement, saving both time and cost via the competitive process with 13 telecom suppliers.

The business need for connectivity was driven by the objectives of the Partnership which are focused on establishing frameworks, structures and practices for shared working across East Surrey. As a first step in progressing these objectives, there was a clear need for a means of communication between the councils for both voice and data systems. The infrastructure once in place can be used by any ICT based project to allow a measure of inter-working.

The ESIP Infrastructure Link:

- Identified a connection service that will provide
 - Capacity
 - Flexibility
 - Resilience
 - Expandability
 - Affordability
- In an appropriate timescale

The regulated procurement process followed a fairly aggressive timescale with a Statement of Service Requirements (SSR) being issued to the telecoms Suppliers:

- 01 August 2006 and after due diligence
- a contract being awarded on the 12 October 2006 to ntl: Telewest.
- The network went live on the 15th December 2006, 6 weeks ahead of schedule.

Subsequently Epsom and Ewell Borough Council were added to the agreement. The request for pricing was issued to ntl: Telewest on the 1st of December and the addendum to the original contract was signed on the 18th December in all just under 3 weeks.

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