



## “Cost effective IT solutions for the public sector”

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### WHAT DOES Adit DO?

- **Adit** was initiated in 2004 by the Department of Trade and Industry (DTI) “**The best deal for broadband network services for the public sector**” and is now a wholly owned subsidiary of the London Grid for Learning (LGfL). We are public sector procurement and ICT consultancy service to local authorities and public bodies mainly in the South of England.
- Adit South has a Memorandum of Understanding in place with the South East of England Development Agency (SEEDA) to market their services in the South East of England.
- Adit can advise on the best solutions and where feasible drive collaborative demand from different public sector bodies or centralised government departments or agencies on a regional or national basis to offer the optimum solution at the least cost

### The Adit Advantage:

- Transparent and competitive supplier process via competing approved telecom suppliers
- Undertake tender evaluation, recommendation, contract drafting and award in agreement with contracting authority
- Assistance with fulfilment of e-government targets
- Significant savings through competitive tendering and collaborative procurement
- The ability to undertake an OJEU on behalf of public bodies for ICT projects
- Provide best value consultancy services
- Post contract management services
- ICT procurement services

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Our parent company The London Grid for Learning (LGfL) is a very good example of how collaborative procurement works. We currently provide network connectivity, media learning content and video conferencing facilities to 32 London Authorities (LA's) and circa 2,600 schools in London.

Adit has both the technical and procurement capability to provide its services to other public sector bodies either on a local, regional or national basis.

**Adit South** customers include:

- The London Borough of Hammersmith & Fulham
- The London Borough of Lambeth
- Surrey County Council.
- Tandridge District Council
- Mole Valley District Council
- Reigate District Council
- Epsom & Ewell Borough Council
- London Grid for Learning (LGfL)
- South East of England Development Agency (SEEDA)

**Adit** has undertaken tenders on the behalf of:

- Hants Fire and Rescue
- The London Borough of Hillingdon
- The London Borough of Richmond

Consultancy services on the behalf of:

- The Greater London Authority
- The London Grid for Learning
- Department of Works and Pensions (DWP)
- The London Borough of Lewisham
- Newham 2012 Telecommunications Project
- Westminster City Council
- Accelerate Nottingham

Most recently we have awarded a contract to RM on the behalf of LGfL and 32 London boroughs for the procurement of broadband connectivity as part of the DfCSF initiative for disadvantaged children, Computers for Pupils (CfP). We are also project managing the implementation of the hardware/device contract for the CfP project on the behalf of LGfL.

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